



# Mark Kruse

## Your Personal Broker Associate

Selecting your home:

When choosing the house itself, which of the following features and amenities will be included? We suggest having all members of the family mark a copy of the chart below to show their preferences and which features are most important to them. You can then compare notes and come to a consensus about which items are “must haves” and which are negotiable.

**House Style**

**No. of Levels**

**No. of Bedrooms**

**No. of Bathrooms**

**Gourmet Kitchen**

**Formal Dining Room**

**Breakfast Nook**

**Super Master Bath**

**Walk In Closets**

**Fireplace**

**Basement**

**Garage**

**Porches**

**Fenced Yard**

**Large Yard**

**Swimming Pool**

**Storage Room**

**Storage Shed**

Once you’ve gone through the process of deciding on your home’s features and amenities and sized up the neighborhood characteristics that are most important to you, there is one more task to undertake: Prioritize! Chances are that you may have to “trade in” one or more features to take advantage of others. That’s why it’s important to prioritize the “must haves”—the features and characteristics that you don’t want to compromise or trade in no matter what. Then you’ll have a definite picture in your mind of what you’re looking for, and you’ll be able to make logical choices when the time comes to decide if “this” is the home for you.